**Program of Activities (Tentative Schedule)**

<table>
<thead>
<tr>
<th>Time/Day</th>
<th>Activity</th>
<th>Place</th>
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<tbody>
<tr>
<td><strong>Sunday, November 13</strong></td>
<td></td>
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<tr>
<td>During the morning</td>
<td>Arrival of participants to Pasto, hotel accommodation</td>
<td>Pasto Hotel</td>
</tr>
<tr>
<td>13:00 - 14:00</td>
<td>Lunch</td>
<td>Pasto Hotel</td>
</tr>
<tr>
<td>14:00 - 16:00</td>
<td><strong>Welcome and Introduction</strong></td>
<td>Pasto Auditorium</td>
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<tr>
<td></td>
<td>- Welcome</td>
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<tr>
<td></td>
<td>- Brief presentation of guests and hosts</td>
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<tr>
<td></td>
<td>- Introduction to the Learning Territory: objectives, methodology and activities</td>
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<td></td>
<td>- Delivery of materials and registration</td>
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<tr>
<td>19:00 - 20:00</td>
<td>Dinner</td>
<td>Pasto Hotel</td>
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<tr>
<td><strong>Monday, November 14</strong></td>
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<tr>
<td>07:00 - 08:00</td>
<td>Breakfast</td>
<td>Pasto Hotel</td>
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<tr>
<td>08:00 - 10:45</td>
<td><strong>Experiences Fair</strong></td>
<td>Auditorio Pasto</td>
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<tr>
<td></td>
<td>Participants presenting themselves and sharing their experiences and knowledge according to a specific methodology and tools</td>
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<tr>
<td>10:45 - 11:00</td>
<td>Coffee break</td>
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<tr>
<td>11:00 - 12:30</td>
<td><strong>Experiences Fair (continuation)</strong></td>
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<tr>
<td>12:30 - 13:30</td>
<td>Lunch</td>
<td>Pasto Hotel</td>
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<tr>
<td>13:30 - 14:00</td>
<td><strong>Innovation Plan Workshop 01</strong></td>
<td></td>
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<tr>
<td></td>
<td>- Explanation of the tool</td>
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<tr>
<td>14:30 - 15:30</td>
<td><strong>Presentation</strong></td>
<td>Pasto Auditorium</td>
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<tr>
<td></td>
<td>- Rural Micro Enterprise Associative System (SAMER): origins, development, components, methodology and main results</td>
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<tr>
<td>15:30 - 17:00</td>
<td><strong>Panel</strong></td>
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<td></td>
<td>- Business alliances with companies and social inclusion in microenterprise networks: microenterprises leaders and business partners have the experience and results of your business partnerships</td>
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<tr>
<td>17:00 - 17:15</td>
<td>Coffee break</td>
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<tr>
<td>17:15 - 19:30</td>
<td><strong>Exhibition</strong></td>
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<td>- Exhibition open to 9 SAMER supported microenterprise networks</td>
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<tr>
<td>19:30 - 20:30</td>
<td>Dinner</td>
<td>Pasto Hotel</td>
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**Tuesday, November 15**

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Location</th>
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</table>
| 06:00 - 09:00 | *Transfer from Pasto to Consacá breakfast.*  
  **Case 01:**  
  Fashion, Apparel and Accessories Organizational Network of Nariño: Manos Unidas Association | Campestre                 |
| 09:00 - 09:15 | **Cultural activity**  
  - The dance group Raíces Consaqueñas perform a typical dance, representative of the origin and process of forming the Manos Unidas Association | La Cabaña - Consacá       |
| 09:15 - 09:45 | **Conversation**  
  - Origin, present and perspectives of Manos Unidas Association |                           |
| 09:45 - 10:45 | **Group dynamics**  
  - “Get ready for my own microenterprise” |                           |
| 10:45 - 11:00 | **Coffee break** |                           |
| 11:00 - 11:45 | **Presentation and plenary**  
  - Presentation of results and conclusions of the dynamics  
  "Preparing my own microenterprise" |                           |
| 11:45 - 13:15 | **Group dynamics**  
  - “Crossing the river” |                           |
| 13:15 - 14:15 | **Lunch** |                           |
| 14:15 - 14:45 | **Video presentation**  
  - Video documentary: "The micro-enterprise development and their impact on life quality" |                           |
| 14:45 - 15:15 | **Conversation**  
  - Group reflection and conclusions from the video screening |                           |
| 15:15 - 16:15 | **Innovation Plan Workshop 02**  
  - Progress in the elaboration of the plan |                           |
| 16:15 - 16:30 | **Coffee break** |                           |
| 16:30 - 17:30 | **Cultural activity**  
  - "OLBUS" (Indigenous music group) |                           |
| 18:00 - 19:00 | **Hotel accommodation and dinner** | Consacá Hotel             |

**Wednesday, November 16**

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Location</th>
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</table>
| 6:00 – 8:00 | *Consacá Transfer to Linares.*  
  **Case 02:**  
  Powdered Panela and Derivatives Organizational Network: 20 de Julio Association | Campestre                 |
| 08:00 - 08:30 | **Breakfast** |                           |
| 08:30 - 09:00 | **Presentation**  
  - Presentation of origin, development, structure, members and results of the July 20 Association | Trapiche El Suizo         |
| 09:00 - 11:00 | **Field visit**  
  - "Trapiche El Suizo" farm |                           |
| 11:00 - 11:15 | **Snack** |                           |
| 11:15 - 11:45 | **Group dynamic**  
  - “Management puzzle” |                           |
<table>
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<tr>
<th>Time</th>
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</table>
| 11:45 - 12:30 | **Conversation**  
- Process management of financial resources and institutional support for business and partnership development | **Campestre**           |
| 12:30 - 14:00 | **Lunch**                                                              | **Campestre**           |
| 14:00 - 15:30 | **Identification of the territory**  
- Hiking the trail la Tola | **Linares**             |
| 15:30 - 16:30 | **Theatre Dramatization "Sainete"**  
- Traditional representation of the history of the association against the dynamics of illicit crop farming | **Linares**             |
| 16:30 - 17:00 | **Conversation**  
- Collective representation and analysis of evident concrete learning | **Trapiche El Suizo**   |
| 17:00 - 17:15 | **Coffee break**                                                      | **Pasto Hotel**         |
| 17:15 - 18:00 | **Innovation Plan Workshop 03**  
- Progress in the elaboration of the plan | **Pasto Hotel**         |
| 18:00 - 20:00 | **Transfer from Linares to Pasto**  
- Hotel accommodation and dinner | **Pasto Hotel**         |
| **Thursday, November 17** |                                                                        |                         |
| 05:00 - 08:00 | **Transfer from Pasto to San Lorenzo.**  
**CASE 03:**  
Specialty Coffee Organizational Network of Nariño: Nuragro Coffee Association | **Campestre**           |
| 08:00 - 08:30 | **Breakfast**                                                          |                         |
| 08:30 - 09:00 | **Presentation**  
- Presentation of origin, development, structure, members and results of Nuragro Coffee Association |                         |
| 09:00 - 13:00 | **Field visit**  
- Visit to the coffee farms partners: analyze the special handling for the production of specialty coffees | **Different Farms of Café NURAGRO Associated** |
| 13:00 - 14:00 | **Lunch at the Finca Los Eucaliptos**  
- Conversation  
- Socialization of the experiences of each group, from visits to farms | **Different Farms of Café NURAGRO Associated** |
| 14:00 - 15:30 | **Theatre Dramatization**  
- The different conditions and dynamics in coffee marketing channels | **Different Farms of Café NURAGRO Associated** |
| 15:30 - 16:00 | **Coffee break**                                                      |                         |
| 16:15 - 17:00 | **Conversation**  
- Analysis and conclusions on the collective representation | **San Lorenzo Hotel**   |
| 17:00 - 18:00 | **Show Cupping**  
- Practical experience of a coffee tasting process | **San Lorenzo Hotel**   |
| 18:30 - 20:00 | **Cultural activity**  
- Accommodation and dinner | **San Lorenzo Hotel**   |
<p>| <strong>Friday, November 18</strong> |                                                                        |                         |
| 07:15 - 08:00 | <strong>Breakfast</strong>                                                          | <strong>San Lorenzo Hotel</strong>   |</p>
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>08:00 - 08:45</td>
<td><strong>Presentation</strong>&lt;br&gt;- Nuragro Coffee Association timeline in managing strategic alliances</td>
<td>Communal living</td>
</tr>
<tr>
<td>08:45 - 10:45</td>
<td><strong>Panel</strong>&lt;br&gt;- Creation of public-private partnerships for competitive access to markets</td>
<td>Communal living</td>
</tr>
<tr>
<td>10:45 - 11:00</td>
<td><strong>Coffee break</strong>&lt;br&gt;- Communal living</td>
<td></td>
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<tr>
<td>11:00 - 12:30</td>
<td><strong>Innovation Fair</strong>&lt;br&gt;- Presentation and analysys of the Innovation Plans</td>
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<tr>
<td>12:30 - 13:30</td>
<td>Lunch</td>
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<tr>
<td>13:30 - 16:30</td>
<td><strong>Transfer from San Lorenzo to Pasto.</strong></td>
<td></td>
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<tr>
<td>16:30 - 18:30</td>
<td><strong>Learning Territory closure</strong>&lt;br&gt;- Final conclusions, components analysis and future perspectives&lt;br&gt;- Certificates-giving ceremony</td>
<td>Pasto Auditorium</td>
</tr>
<tr>
<td>19:00 - 20:00</td>
<td><strong>Dinner</strong>&lt;br&gt;- Pasto Restaurant</td>
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**Saturday, November 19**

*Breakfast and return of the participants to their places of origin*